

NASSAU COMMUNITY COLLEGE
FINANCE AND CAPITAL COMMITTEE
BOARD OF TRUSTEES MINUTES

Meeting of January 10, 2023

Finance & Capital Committee Members 2022-2023:

John Durso, Chair

Wanda Jackson

Ronald Rosenberg

George Siber n

Omar Mayyasi and Abel Cantillo, College Liaisons

The meeting of the Finance Section of the Finance and Capital Committee of the Board of Trustees was called to order by Trustee Ukdgt p at 5:00 p.m.

Committee members present: Ronald Rosenberg
George Ukdgt p"

Committee members absent: John Durso
Wanda Jackson

Other Trustees in attendance: Kathy Weiss
N{ppg'FøCi qukpq"(ad hoc)
Jorge Gardyn
Aniruddh Patel, Student Trustee (ad hoc)

Also in attendance: Interim President Conzatti
Omar Mayyasi, Consulting VP for Finance and Administration
Abel Cantillo, Acting Comptroller

1. **Minutes** – The minutes of the December 13, 2022 meeting were approved. Motion was made by Trustee FøCi qukpq and seconded by Trustee Ukdgt p.

2. College Procurement Agreements for Board Approval

A. Best Climate Control Corporation – Purchase Order/Pricing Agreement - \$1,100,000

Improving indoor air quality has been a primary goal of the HVAC system design, and COVID-19 has made ventilation a top priority for safely occupying academic facilities. Strategies to reduce viruses include mechanical upgrades while maintaining low energy use.

A Campus-Wide Mechanical Energy and Performance Phased Evaluation was performed and consisted of commissioning HVAC systems to assess the current performance of existing equipment, identifying maintenance and repairs to malfunctioning equipment, and creating a Retro-Commissioning & Campus Energy Plan.

There was a significant amount of equipment not operating at peak performance. For instance, we found damper linkages are broken, and sensors are not functioning properly, etc. The increased expenditure to BCC is due to repairing the broken equipment and updating the Building Management System.

Phillip Cappello, AVP for Facilities Management, addressed the Board with additional information tgi ctf lpi "j g'Eqmgi gø"ci tggo gpv'y kj "Dguv'Erko cvg'Eqpvtqf0Vj g"qtli kpcn'gizr gpf kwg'y cu"&772.2220 This purchase order will help address the significant amount of deferred maintenance on campus.

A motion was made by Trustee Ukdgt p cpf "ugeqpf gf "d{ "Vtwugg'FøCi qukpq0

The motion carried 3 to 1 and will be recommended to the Full Board of Trustees for approval.

Finance and Capital Committee Meeting Minutes – January 10, 2023

It was resolved that the College Procurement agreement with Best Climate Control Corporation in the annual amount of \$1,100,000, is approved by the Nassau Community College Board of Trustees Finance and Capital Committee and will be recommended to the full Board of Trustees for approval.

B. VisionPoint Marketing, LLC – Professional Service Contract - \$850,000 3rd year, \$950,000 4th year

XkukpRqkpw'cf xgt wukpi 'ugt xlegu'lw r qtv'j g'Eqmgi gø' b ctngv'kpi 'ghqt w'v'q' r qukxgn' 'chge'v'gptqmo gpv' and brand awareness. The original request contained an underfunded anticipated expenditure of \$350,000 for the second year of the contract term. Therefore, the original anticipated annual expenditure for VisionPoint increased to \$700,000 to support marketing. \$75,000 of this expense was subsidized by a 2021-4244 "Rgt n'pu' I tcpv'cpf " & 97.222 "It qo "v'j g'Eqmgi gø' tget wko gpv'cpf "tgvgp'kqp" dwf i g'Y g' anticipate in the third year an additional \$150,000 in marketing dollars subsidized by SUNY Enrollment Initiatives Grant and NYS Dept of Education Perkins Grant.

Dr. Rita Langdon, Acting VP of Institutional Advancement addressed the Board with additional kphqto cvkqp'tgi ctf kpi "v'j g'Eqmgi gø' eqptcev'y kj "XkukpRqkpw'O ctngv'kpi 0'Vj gtg'y cu'c"eqpegtp" It qo " one of the Board members regarding the expenditure, and Dr. Langdon explained that \$350,000 was for paid advertisements the College needs to purchase, which includes advertising in movie theatres, buses